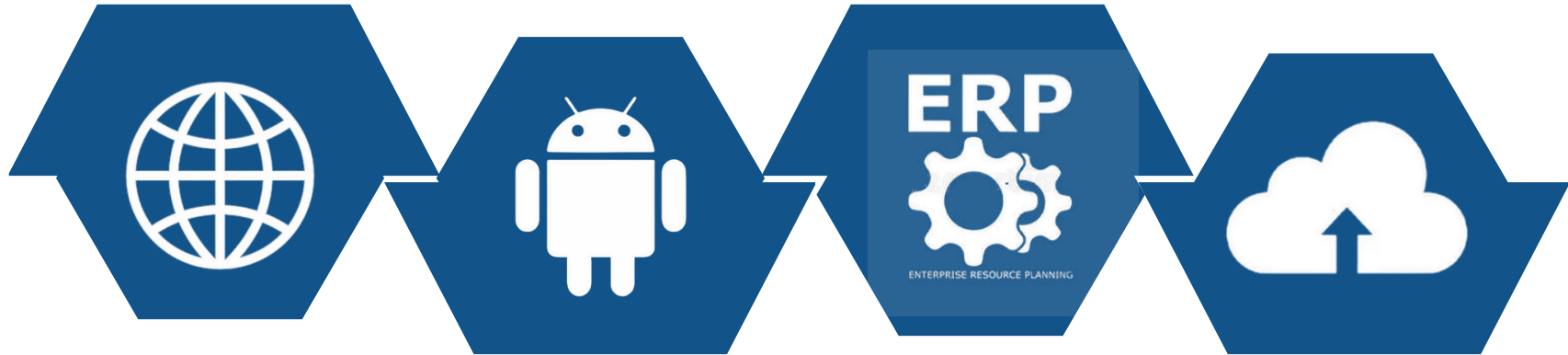# About KNS

- Established in 2009, serving customers in 3 continents

- Founded by seasoned IT professionals with combined experience of over 75 Years

- Expertise in multiple technology services – one-stop IT services provider

- **ISO 9001 & ISO 27001 certified.**

Technology Expertise

Web

(Angular Java/ .NET/ PHP)

Mobile

(iOS / Android/ ReactNative)

ERP

(Oracle Applications/ NetSuite)

Cloud

(AWS)

Cloud Services

- Cloud Strategy
- Migration Services
- Cloud Security
- Consulting and Advisory
- Cloud Optimization
- Managed Cloud Services
- Cloud Compliance
- Cloud Cost Management
- Disaster Recovery and Business Continuity

Data
Analytics

✓ Integrates databases of various RMS and save them in a centralized database.

✓ Analytics tool developed and predicts based on historic data.
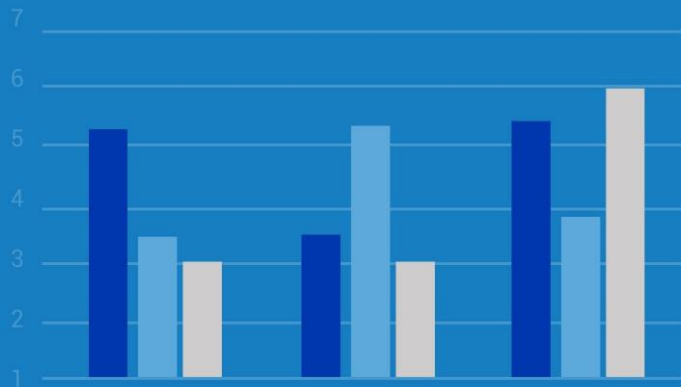
DATAVIS (PROJECT)

Technology company specializing in Law enforcement analytics.

Integrates crime databases of various county police RMS & save them in a centralized Database.

Analytic tool developed predicts occurrence of crime based on historic data.

Developed as Web and Mobile Application.

Artificial
Intelligence

FEW PROJECTS RELATED TO AI

GUARDIS AI

- Web and Android Mobile Application.
- Solution to help watch the live streams of the cameras installed at client's place with playbacks upto 30 days.

BUSINESS CARD READER

- Web and Mobile Application to scan digitize and organise business card information effortlessly and save in CRM.
- Advanced OCR technology used to scan and extract information from physical and digital business cards accurately.

CHATBOT FOR WEBSITE

- Web Application chat Bot.
- When question related to website is asked, it gives answer.

PO SCANNER

- Application will read all types of different customer PO formats and collect the information and will fill form in our customer generalized format, easy to read and ship the items.

ERP
Application

Our experts have been implementing ERP since 1992, serving customers in USA and Europe. Our customers include fortune 100 and Governments. We are the experts in building interfaces, extensions, troubleshooting, reviewing your existing implementations.

Upgrade & Maintenance

New Implementation

Interfaces and Extensions

Custom ERP Development
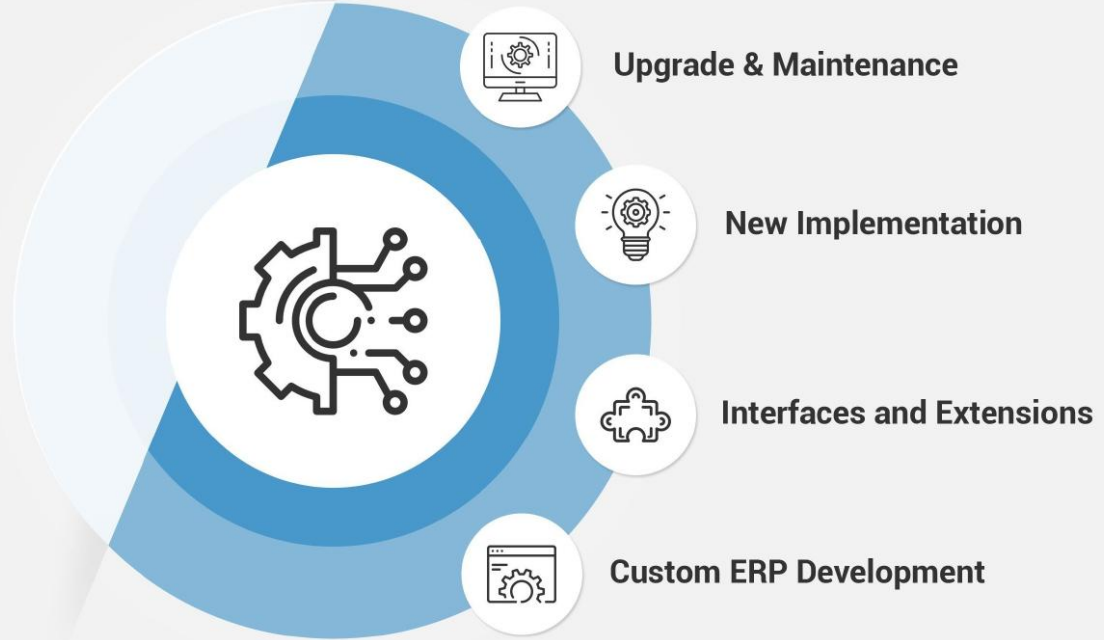
BUSINESS APPLICATIONS

Budget
and Sales

01 — Budget by Item, Customer, Sales Engineer, Period

02 — Approvals of Budget

04 — Sales Data capture/import from existing ERP

03 — Compare Budget Vs Sales by Customer, Sales Engineer, period and Item

GO

BUSINESS APPLICATIONS

Audit
Application

- Supports all types of internal Audits
- Standard Questions and location specific questions
- Multi Lingual support
- Multiple Answer types
- Setup different scores to each question
- Audit Plans

GOBBS
GOAUDIT
GOLOYAL

ARCEDGES

● Dashboard

▲ Projects   ... +

▤ Adrian Bert - CRM Da...
▤ Adrian Bert - CRM Da...
▤ Adrian Bert - CRM Da...
▤ Adrian Bert - CRM Da...

● Payment Tracker

+ New

Projects ⟩ ▤ Adrian Bert - CRM Dashboard ...

🔔 ¹ ⬆ Share   ⬆ Export

▦ Spreadsheet   ≡ Gantt

PROJECT MANAGEMENT TOOL

🔍 Search task....   ≡ Filter   ...

⟳ In Progress   ...   2

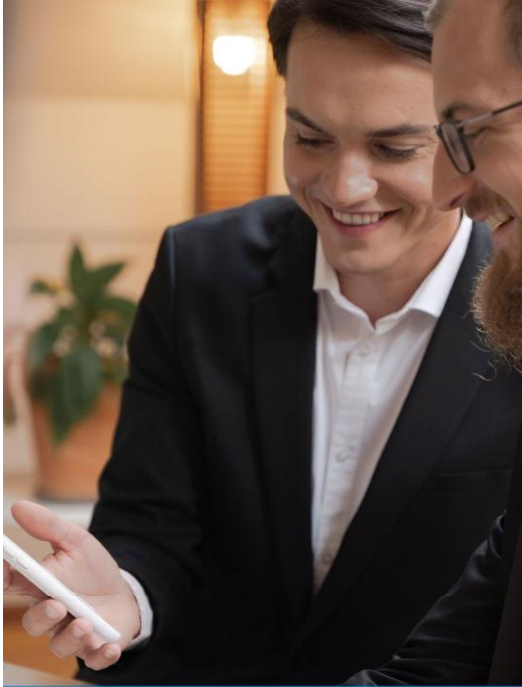| Depends On	Task No	Task Name	Description	Assignee	+
0.1	1.0	▾ ⊡ M **Project Initiation**	---------	GT HG TB	F ...
-------	1.1	☑ Form CFT	Create wireframe for Dashboard page	GT HG TB	F ...
-------	1.2	☑ Review contract and project requirements	Create wireframe for Dashboard page	GT HG TB	F ...
1.3	1.3	☐ Finalize project start & customer handover date	Create wireframe for Dashboard page	GT HG TB	F ...
-------	2.0	▾ ⊡ M Design	Create hi-fi design 3 main screen	GT HG TB	F ...
-------	2.1	☑ Prepare component drawings	Create hi-fi a design Onboarding step by step	GT HG TB	F ...
-------	2.2	☐ Prepare GA drawings	Create hi-fi a design Onboarding step by step	GT HG TB	F ...
2.3	2.3	☐ Submit drawings for customer approval	Create hi-fi a design Onboarding step by step	GT HG TB	F ...
-------	3.0	▾ ⊡ M **Production**	---------	GT HG TB	F ...
-------	3.1	☑ Prepare Shop drawings	Create wireframe for Dashboard page	GT HG TB	F ...
3.2	3.2	☑ Production Start	Create wireframe for Dashboard page	GT HG TB	F ...
-------	3.3	☑ Production End	Create wireframe for Dashboard page	GT HG TB	F ...
-------	4.0	▾ ⊡ M **Shipment**	Create hi-fi design 3 main screen	GT HG TB	F ...
4.1	4.1	☑ Packing	Create hi-fi a design Onboarding step by step	GT HG TB	F ...
-------	4.2	☑ Book freight agency	Create hi-fi a design Onboarding step by step	GT HG TB	F ...
-------	4.3	☐ Loading & dispatch	Create hi-fi a design Onboarding step by step	GT HG TB	F ...

+ Add task

● Settings

● Help Center

⬤ Darlene Robertson
darlene@gmail.com

⟨ ⟩

Project (task) Management - Final screens

↺ Restart R

BUSINESS APPLICATIONS

View Product Pricing, catalog etc

Request for Quotation

Fire Sale

Quotation
Management
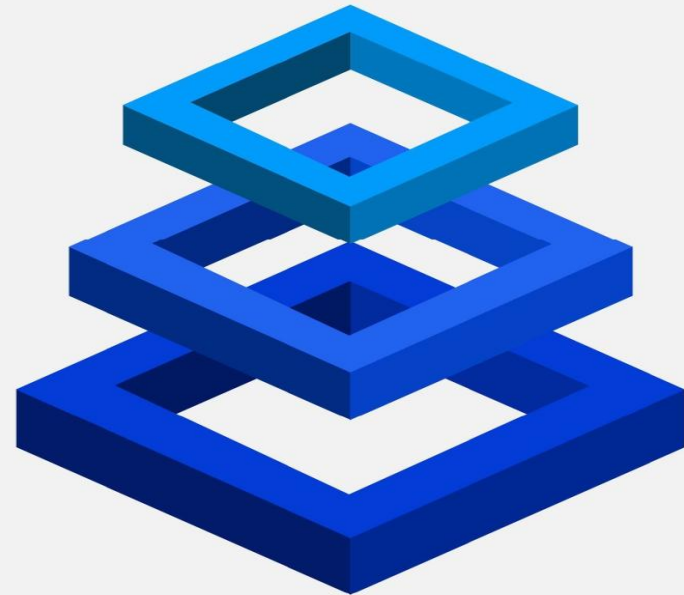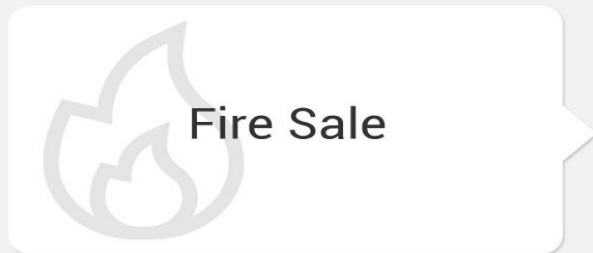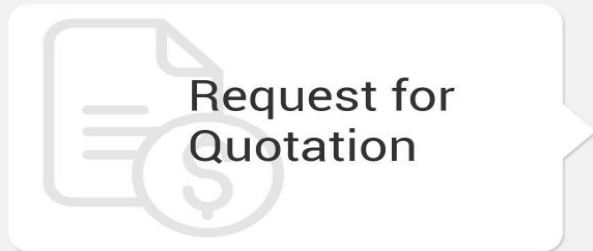
CRM

One of the biggest challenges businesses can face is dealing with messy, haphazardly organized data. This can become a much more serious issue when you're looking for important sales information, but have to look through dozens of various documents, charts, and spreadsheets. A CRM solution will centralize all your data and make it easier for you to find what you need, exactly when you need it.

LEAD MANAGEMENT

CONVERSION OF LEAD TO ACCOUNT

REQUEST FOR QUOTATION

360 DEGREE VIEW OF CUSTOMERS

CUSTOMER VISITS

FifthPeak

Plan your visits in advance

Check in / Check out at the customer location with GPS tracking

Capture Visit reports by speech-to-text, capture pictures such as business card etc

Extensive reports based on Visit Agenda, customer, customer address vs actual check in location etc

Visit Validation by managers

Add New Customers with Intelligent fill features.

Live Location Tracking / View Travel Path

FifthPeak

Capture expenses, image of receipts etc

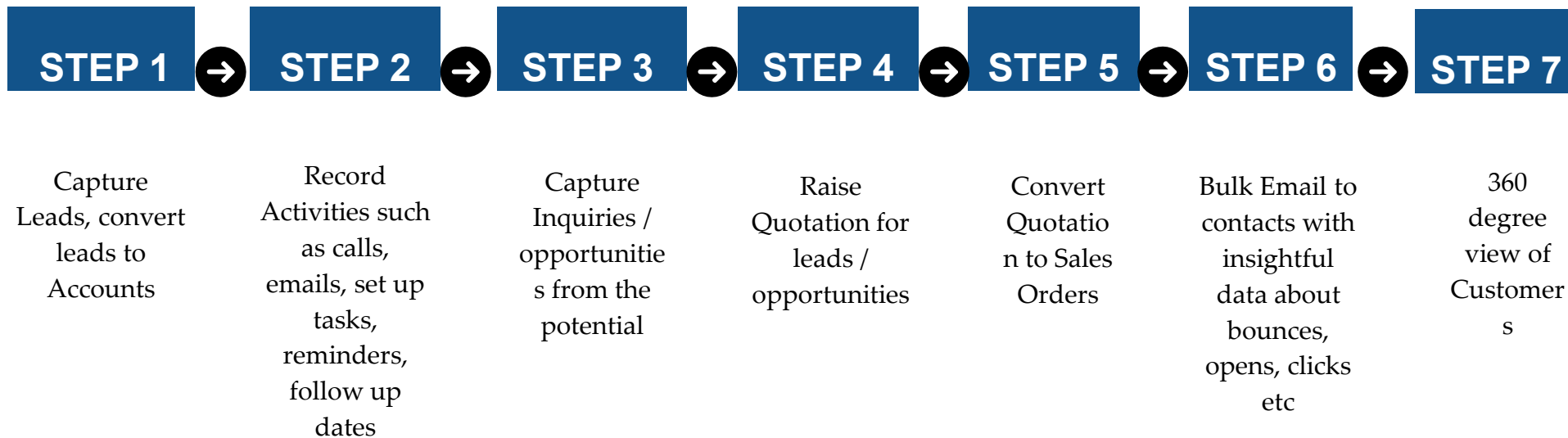Expense Approval Hierarchy to support approval, rejection with comments

Setup Expense Limits based on expense types / heads

Mileage reimbursements based on Vehicle Types

CRM

FifthPeak

STEP 1 →	STEP 2 →	STEP 3 →	STEP 4 →	STEP 5 →	STEP 6 →	STEP 7
Capture Leads, convert leads to Accounts	Record Activities such as calls, emails, set up tasks, reminders, follow up dates	Capture Inquiries / opportunities from the potential	Raise Quotation for leads / opportunities	Convert Quotation to Sales Orders	Bulk Email to contacts with insightful data about bounces, opens, clicks etc	360 degree view of Customers

FifthPeak

Service

- Product Master to capture serial number, make, model etc
- Support for different Service Types
- Open a service ticket, assign it to a service engineer, set priority, estimated completion date etc
- Service Engineer to record actions taken, reassign to other Service Engineer if needed, close the ticket.
  - Extensive reports by service types, priority, status etc

Happy
to Help

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