



Solving Business Problems Through Experts

OVERVIEW OF SERVICES



A decorative graphic on the left side of the slide featuring four hexagons. One is a large solid blue hexagon, one is a smaller solid yellow hexagon, one is a small solid blue hexagon, and one is a black-outlined hexagon. They are arranged in a cluster.

“QUALITY IS THE BEST
BUSINESS PLAN.”

John Lasseter

INTRODUCTION

Having formed in 2018, MavensWorld has grown rapidly, penetrating in all key talent markets, including strategically important.

VISION

To become a global platform for Experts to render their services in a very efficient manner

MISSION

Provide experts a high speed, optimal cost and quality to industry leveraging our proprietary database and curation process





COMPANY PROFILE

- Handled more than 20 clients and delivered tangible results in more than 100 projects
- Pool of over 10000+ industry experts with deep domain expertise coming out of top organizations and reputed institutions
- Global network of experts with in-house tools to help in every step.
- Specialised in sectors including Metals and Mining, Auto, FMCG, Chemicals, Oil and Gas, Management Consulting, Consumer Durables, Pharm and Health Care
- Functional spike in Digital Manufacturing and Supply Chain, Analytics, Research and Development, Product Development and Procurement, Quality and Remediation, Automation, Marketing and Sales

OUR SERVICES

Our services are offered in five different areas:



OUR CLIENTS:

McKinsey
& Company



RIVIGO
MAKING LOGISTICS HUMAN



PRO
Unlimited



OUR SERVICES

Our services are offered in five different areas:



EXPERT CONSULTATION AND STAFFING : PROCESS FLOW

STEP 1: Requirement from the Client
Either the client can hire directly or through MavensWorld

Licensed to MavensWorld

SME Experts

Search: Enter Expert's Name - Select Any - Enter Search Key - Login Type - Role Type - Sort Order -

Specializations: Business Strategy -

Industry: Management Consulting -

Selected Experts (22)

S. No.	Name / Email	Registration / Updation	Role	Industry / Specialization	Login	Actions
1	Srinivas Randa panda Email (Id): http://in.linkedin.com/in/srinivasranda	Reg: 24-01-2022	Permanent	Management Consulting (Business Strategy)	☒	☒ ☒
2	Vijay Gupta Email (Id): LinkedIn	Reg: 04-04-2022	Permanent	Management Consulting (Business Strategy)	☒	☒ ☒
3	Rajkumar Jandharan Email (Id):	Reg: 02-07-2021	Permanent	Management Consulting (Business Strategy)	☒	☒ ☒
4	Kumar Vijay Singh Email (Id):	Reg: 02-07-2021	Permanent	Management Consulting (Business Strategy)	☒	☒ ☒

STEP 3: Client-Expert Interaction
Scheduling the discussion between expert and client



Submit Your Project Plan / Problem

Company Name *
Premium Consultants

Contact Person *
Vaibhav Sharma

Your Email *
vaibhav.sharma@premiumconsultants.com

Contact Number
9876543210

Your Location (City)
New Delhi

Write in Detail About Your Project Plan / Problem

Please help us with profiles for staffing of a procurement expert on our engagement with India's leading bearing manufacturers. The profile should be in line with the following:

1. Must possess a Bachelor's degree in Engineering (Mechanical Engg.)
2. Deep experience with forging and injection molding process.
3. Must have total industry experience of ~8-10 years.
4. Proven prior work experience with procurement for direct material sourcing, inter-departmental issue syndication etc.
5. Experience bottom-up clear sheet coding of forging, casting, injection molding process.

Request you to share the profiles; we shall follow up with interviews and subsequent staffing. Looking forward. Thanks.

Regards,
Vaibhav Sharma
Executive - Procurement

STEP 2: Expert Shortlisting
Internal querying in the database and availability check



STEP 4: Signing the Contract
Finalizing and signing the SoW

USE CASE 1 : EXPERT HIRING

CONTEXT:

One of our clients was looking for a Sr. Level Executive from Tiles industry who could give procurement excellence ideas that he/she witnessed while dealing with clients in Real Estate. The end client was a real estate developer.

OUR WORK:

We mapped executives in our database, currently working with building materials industry, we asked for references and got contact details of passive retired candidates for the role

We finalized one with 2+ decades of experience in Sales, Business Development, Distribution Channel Management & Sales promotion from a Tier 1 Tiles manufacturing company.

OUR IMPACT:

- As it was a live project the expert was onboarded within 3 days post completion of all the formalities.
- The client was not willing to move ahead without this expertise and the timely availability of this expert made all the difference to the project.

USE CASE 2 : EXPERT HIRING

CONTEXT:

One of our clients required services of a procurement expert in bearing industry, with at least 20 years of relevant work experience in handling procurement for direct material sourcing, inter-dept ideas syndication etc.

OUR WORK:

We leveraged our database for strong profiles
Finalized an expert who had managed a supply base of 1500+ suppliers and supported business expansion for 40% increase in demand.

OUR IMPACT:

- Expert was onboarded within 6 days.
- The client could showcase this expert to gain credibility.
- The expert managed the senior clients very well

OUR SERVICES

Our services are offered in five different areas:



PROCESS FOR BENCHMARKING PROJECT



Capturing Problem Statement



Design Data Templates and Surveys



Conducting Primary and Secondary Research and Data Compilation

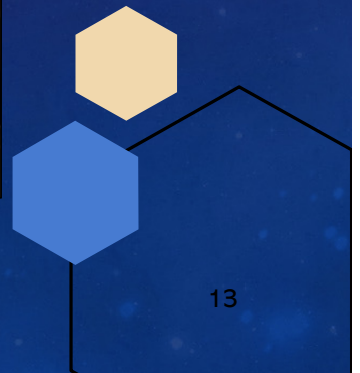


Analysis, Triangulation and Synthesis of findings done



Presenting the insights in final report

USE CASE : BENCHMARKING



EV MANUFACTURING

CONTEXT:

A leading Electric Truck manufacturer wanted to carry out a detailed peer benchmarking on business and operations parameters in order to plant their expansion. Benchmarking was done with 5 other leading global electric truck manufacturers.

OUR WORK:

MavensWorld carried out primary and secondary research

- Interviewed professionals working in target companies for benchmarking
- Key Industry Experts interviewed
- Interaction with Industry bodies /associations done
- Team studied various databases, reports, news, and publications
- Analysis , Triangulation and Synthesis of findings done.

Results:

We presented insights on the following dimensions in 5 weeks

- Product strength/differentiators: design, any product IPs, mileage, range, strength in terms of field service
- Expansion plans (future capacity) vs. demand in EV market
- Components - Make vs Buy (sub-assembly, fabricated components)
- Automation levels for the lines in assembly
- Ramp-up - Vehicles manufactured per day per person in plant
- Cycle Time for manufacturing

USE CASE : RESEARCH



ASEAN LOGISTICS STUDY

CONTEXT:

A leading automation major wanted to understand the issues pertaining to overloading of vehicles and countermeasures taken by ASEAN countries.

OUR WORK:

- Study was conducted across ASEAN countries to understand the truck overloading issues, infrastructure, laws and regulations pertaining to overloading of vehicles.
- In addition to this ASEAN cross border transit infrastructure, routes and regulations was studied in detail.
- The emphasis was also on understanding of technology to control overloading of vehicles.
- Analysis , Triangulation and Synthesis of findings done

Results:

We presented insights on the following dimensions in 3 weeks:

- Logistics in ASEAN countries
 - No. of trucks plying
 - Cross border logistics issues in ASEAN
 - Traffic accidents
- Overloading of vehicles issues
 - No. of overloaded vehicles
 - Government policies for overloading control
 - Solutions for controlling overloading of vehicles

OUR SERVICES

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PROCESS FLOW FOR OPS EXCELLENCE DELIVERY



Capturing Problem Statement & Signing the NDA



Data Collection & Analysis

2.1: Design Data Templates and Surveys to capture 'As-Is' and send it to clients
2.2: Analyze data and Survey Results



Hypothesis for improvement plan and Share Opportunity size with detailed initiatives.

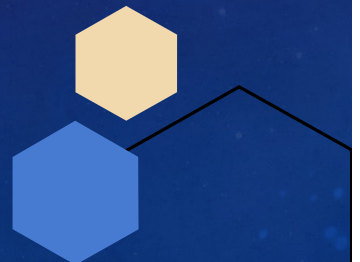


Project Kickoff with a Bootcamp to set aspirations



Idea Implementation and Long Tail Support

USE CASE : DIPSTICK DIAGNOSTICS



PHARMA MANUFACTURING

CONTEXT:

In its quest to become a global leader in its core segment of sterile pharmaceutical products, a mid sized Pharma company wanted to assess improvement potential at its manufacturing facility.

OUR WORK:

Mavensworld carried out a detailed diagnostics study

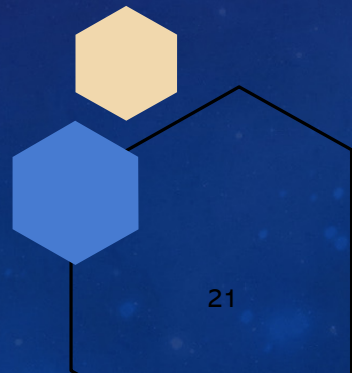
- Over 100 people were interviewed on 96 dimensions of Manufacturing excellence
- Product wise and line wise performance data was collected and analysed
- Key improvement levers were identified
- Overall opportunity assessment was done and presented to plant leadership team

Results:

Ideas to improve EBIDTA by 25% identified:

- Improving line productivity by 15%
- Improving manpower productivity by 20%
- Improving material yield by 5%

USE CASES : IMPLEMENTATION OF OPS EXCELLENCE



USE CASE : STEEL MANUFACTURING

CONTEXT:

A large Steel group in India wanted to improve their plant and manpower productivity in 3 of their plants. In addition they wanted to benchmark operating parameters with global peers.

RESULTS:

Over 75 improvement ideas spread across pickling , galvanizing , colour coating, cold rolling , electrolytic tinning, temper mills was presented which captured over 10% reduction in direct manpower and 12% improvement in overall productivity of the plants

OUR WORK:

For operations and manpower study ,Experts carried out the following activities

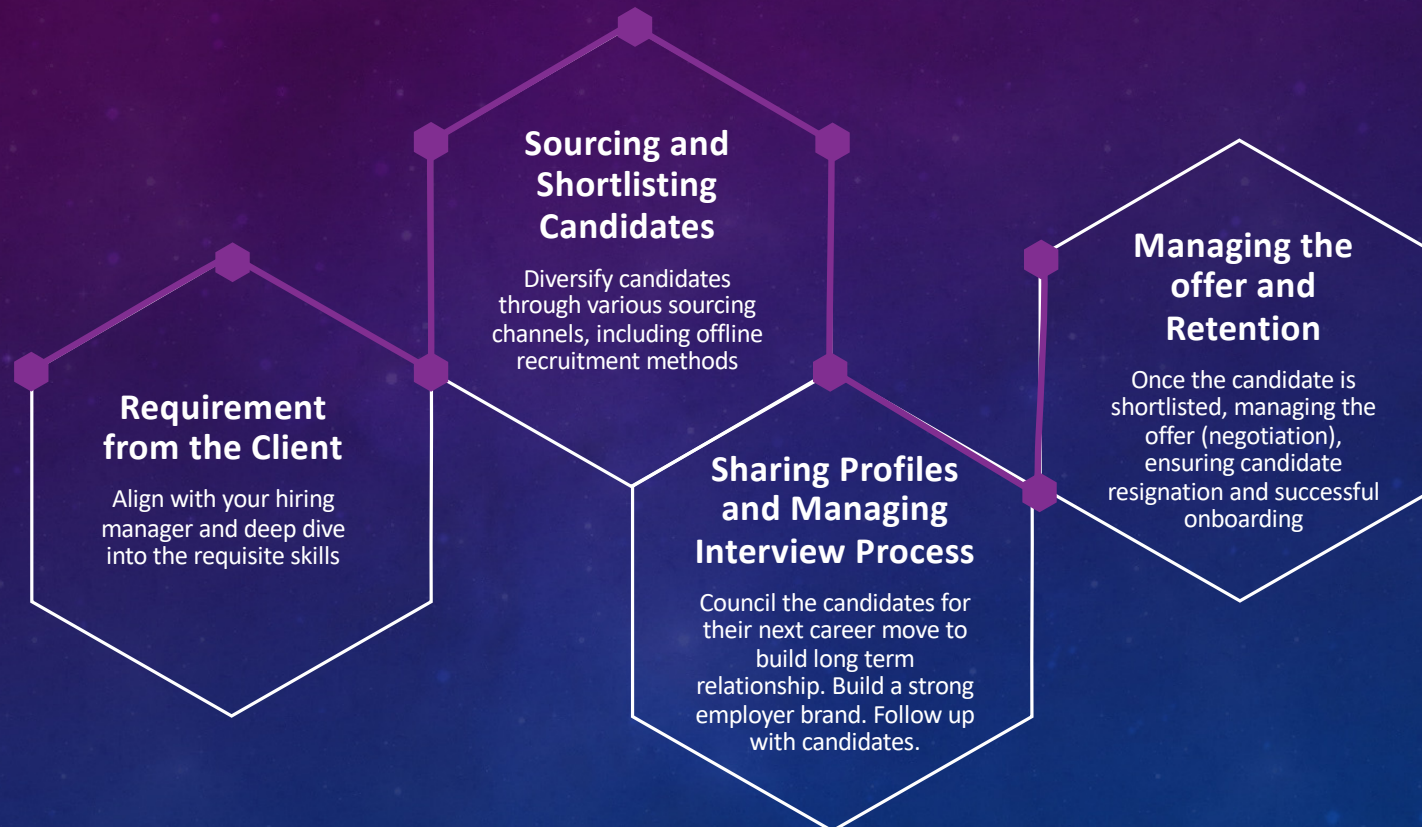
- Visited plants, interacted with client and consulting team on ground
- Undertook plant walkthrough
- Reviewing data collected and analysis the same
- Assessing the gaps in existing manpower deployment by working closely with client client team
- Providing expert advice on Benchmarks for manpower and operational parameters
- Problem solving discussions with team
- Presentation to client team and assist in buy-in discussions
- Providing inputs in the desired format as specified by the consulting team

OUR SERVICES

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HOW WE SOURCE BEST TALENT:



“ WITH *BEST TAT* IN THE INDUSTRY, OUR GOAL IS TO BE YOUR TALENT PARTNER OF CHOICE BY DELIVERING ON TIME, IN FULL AND TO A QUALITY ”

USE CASE : CONSULTING

ROLE :

Engagement Manager – Manufacturing Excellence – Pharma Practice – Management Consulting Firm (Full Time)

Client Project work typically includes gathering and analyzing information, formulating and testing hypothesis and developing recommendations for presentations to client management

OUR WORK:

- We mapped and interviewed ~8 Sr associates from Tier 1 and Tier 2 management consulting firms.
- Out of 8, client selected 7 candidates to interview.
- Candidates were trained by Ex-Consulting leaders to solve case studies & problem solving techniques.
- End to end interviewing process was managed by us, based upon the availability of both parties.
- We handled the offer roll out process with client team and ensured the transition process from the candidate's end.
- We kept the candidate warm and ensured that he joins the client team.

USE CASE : PHARMA R&D HEAD

ROLE :

**Director/Head – Research & Development
Centre – Formulation & Analytics –
Pharmaceuticals**

To lead and manage the entire gamut of Research & Development activities including both formulation development and Analytical Development departments in Indonesia R&D Center (Formulation) and Associate with Korea R&D Center.

OUR WORK:

- As we have extensively worked in Pharma domain, we have amassed a huge database of Pharma professionals out of which we mapped and shortlisted 4 Associate Directors(R&D) from top pharma companies.
- As we were retained by the client, we met the candidates in-person in Ahmedabad and discussed the value proposition, long-term career growth in the role.
- We kept the candidate in high spirits for the role till his final selection and offer roll out.
- We also motivated the candidate to relocate to Hyderabad as required by the client team.

OUR SERVICES

Our services are offered in five different areas:



BENEFITS OF OUR CAPABILITY BUILDING PROGRAM



Identify Skill Gaps

Get expert advice for career progression

Develop skills through a customized training program

Access Sessions with Industry Experts and Leaders

Get ready to take up Aspirational Roles

Become a MavensWorld certified professional

Gain Lifetime access to our network of experts and opportunities

MEET OUR TEAM



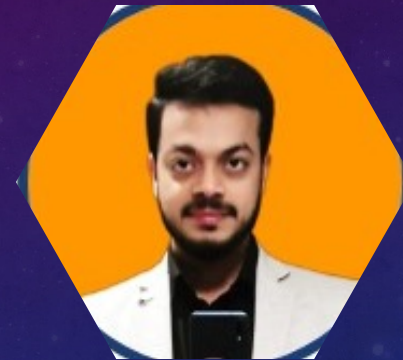
Suvradipta Banerjee

Tata Steel ,Eicher ,McKinsey, EY,
XLRI Alumnus, Operations
Excellence Leader, 30+ years of
experience of driving
transformations in India and
abroad. Has worked in several
Ops Excellence Projects



Ramandeep Dhiman

Consults clients to find and
target the right talent with
suitable recruiting strategies and
has got a lion's share in other
projects like Primary and
Secondary Research projects such
as classification, financials,
Benchmarking, trends and
challenges, Go- to - market
strategy, Analysis



Nikhil Yadav

Ex-Toyota Group, Well versed
experience in driving Continuous
Improvement Projects. Trainer for
Shop Floor Management Tools,
Toyota Production System, Quality
Circle. Guides the clients to source
the best in industry talents for Ops
excellence roles. Plays a vital role in
dipstick diagnostic & analytics to
assess the as-is and define the to-
be(s)

OUR INTERNAL TEAM OF EXPERTS



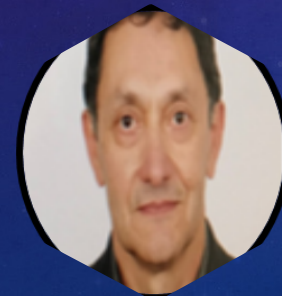
Pradip Patra

Ex-Vice President (JSW Steel). More than 38 years experience as HOD of different functions like PPC, QA, Process Control, R&D, IMS



David Tomlin

Quality Professional with Proven Expertise in successfully handling Process Engineering, Quality Management, Production Planning and Sustainable Development.



GABRIEL A. ORTIZ

Ex-DaimlerChrysler/Ford Motors, Expertise in Advance Product Development, New Product Introduction, Product Launches, Applied Technology, EVs, Sustainable Transportation and Zero-Emission Future.



Name: Arun Dhir

*Functional Expertise: Plant
operations, technology transfer,
International regulatory inspections
and custom audits, process safety
Industry: Pharmaceuticals*

Senior Pharma Professional &
Chemical Engineer with over 25 years
of rich experience in Pharma. Have
excellent understanding of cGMPs,
Regulatory Guidelines, SOPs
(Development and Implementation),
Site / Plant Layout and Design
requirements, Validations, OOS / OOT
and other Investigations,



Name: DR B.R Gaikwad

*Functional Expertise: Oleochemicals,
Surfactants, GMP, HR , Adhesives
Industry: Chemical*

DR B.R has an extensive experience in chemical industry. He has closely worked with policy making government and industry body. He was the director and president in special projects in VVF India



Name: Lalit Chandra Trivedi

*Functional Expertise: Rolling stock
manufacturing and maintenance,
energy management in
transportation, railway safety, scrap
disposal*

Industry: Infrastructure

Lalit has a deep knowledge of railway systems .He has wide exposure to powerplant, mining and infrastructure sector. He has been ex GM Railways (Secretary to Government of India's grade



Name: Ramesh A

*Functional Expertise: Supply Chain
Management, Logistics, Operation*

Industry: Manufacturing

*Ramesh has best process to manage
critical supply chain process and
makes the best use of technology and
processes to reduce cost and manual
effort. He has been at Senior Manager
roles at Reliance Jio and Hitachi
Transport System*



Name: Raghavendra BS

*Functional Expertise: Operations
Excellence, Lean Manufacturing,
Design Manufacturing*

*Industry: Aerospace, Automotive and
Refrigerator*

*Raghavendra is a trainer and
consultant operations management,
manufacturing excellence and ZED
assessor. He was VP operations for
Quest Global*



Name: Vinay Joshi

*Functional Expertise: Lean Sigma,
Design of Experiment, GMP, Six
Sigma, CAPA*

Industry: Pharmaceutical

Vinay has 29 years of experience in pharmaceutical manufacturing. He has consistently delivered high quality products , efficiency strategies and fruitful supply chain solutions. He is certified 20 Black Belt, 350 Green Belt, 700 Yellow Belt, 1000 White Belt in last 4 years



Name: Anoop Patel

*Functional Expertise: Power
Generation, Commissioning, Power
Plants, Mining
Industry: Energy*

Anoop is an energy consultant having expertise in fuel sourcing, logistic management, development of integrated power and mining projects and technological projects for Jindal Steel and Power and Tata power.



*Name: Ashutosh Gupta
Functional Expertise: Coke oven
Operation, SAIL plants,
Commissioning, Steel
Industry: Iron and Steel*

Ashutosh is an expert in coal blend optimization, coke quality optimization. He has been secretary of operating committee on Coal, Coke and Coal chemical for 12 years. He has filed number of patents and copyrights.



Name: Arun Kumar Mishra

*Functional Expertise: Power Plants,
Boilers, Turbines, Thermal Power
Plant, Petrochemical, Power
Generation
Industry: Energy*

Arun has 16+ years of experience in maintenance operation and erection and commissioning. He has expertise in improving operational efficiency by using available resources and installing suitable instruments. He is council member of GLG.



Name: Tat Leong Ron Gohh

*Functional Expertise: 5S, Kaizen, Lean
Manufacturing, Plant Management*

Industry: Manufacturing

Tat has over 15 years of experience and is involved in industries such as medical devices manufacturing, logistics and warehouse management in startups, MNC's, Government linked companies, Government agencies. He is also a certified scrum master.

CONTACT US



Location

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Spaze I Tech Tower, Sector 49
Gurugram,
Haryana 122018
Mob: +91-987-349-9154



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